

## **Practice Interview Questions**

### **Tammy Harrington, SolomonEdwardsGroup, LLC**

1. Can you rate your skills on a scale of 1 to 10? Talk about how you strive for a 10 in both your professional and personal life, stressing how important it is for you always to do your best.
2. Where do you see yourself in five years? Show that you have ambition and a structured way of setting goals. But you don't have to be specific. Instead, explain how at this point in time you look forward to advancing your career, and that you realize other opportunities may crop up as the company learns more about you and vice versa.
3. Tell me about yourself? Respond in a way that assures the interviewer that you are well-adjusted, stable and positive. ALWAYS stay positive.
4. What can you do for us? Stick to facts. Point to past accomplishments or forecast future capabilities. ALWAYS stay positive.
5. What are your strengths? Tailor your answer to meet the needs of the employer. "I see myself as a goal-oriented individual. I was once charged with the task of increasing sales 20%. I set a personal goal of 30%. I put together a plan and followed each objective to the letter, which helped me to reach each goal. As a result I increased sales more than 33%."
6. What are your limitations? This is one of the toughest questions for those who sit in the interviewee chair. It is, however, not that difficult. Think about transforming your answer and the question into strength

### **Other Possible Questions Include...**

1. Tell me about your background, accomplishments?
2. How would you describe your most recent job performance?
3. What interests you about our company?



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4. Give me an example of how you impacted your previous (or current) employer's business. How will you impact our business?
5. How do you deal with difficult people?
6. What are you doing to further yourself?
7. How do you prioritize multiple responsibilities?

*Not letting these kinds of subjects catch you off-guard is a key factor in maintaining your composure during an interview. Rehearse these questions and answers in your mind (or even out loud, if you can) in the days before the interview.*