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## **The Winner vs The Loser By Barbara Guions**

**THE WINNER IS ALWAYS PART OF THE ANSWER**

The loser is always part of the problem

**THE WINNER: ALWAYS HAS A PROGRAM**

The loser: Always has an excuse

**THE WINNER: SAYS, "LET ME DO IT FOR YOU"**

The loser: Says, "That's not my job"

**THE WINNER: SEES AN ANSWER FOR EVERY PROBLEM**

The loser: Sees a problem for every answer

**THE WINNER: SEES THE BOTTOM AS A STARTING POINT**

The loser: Sees the top and cannot get started

**THE WINNER: SAYS, "IT MAY BE DIFFICULT BUT IT'S POSSIBLE"**

The loser: Says, "It may be possible, but it's too difficult"

**THE WINNER NEVER GIVES UP  
BE A WINNER**

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